MARSHALL

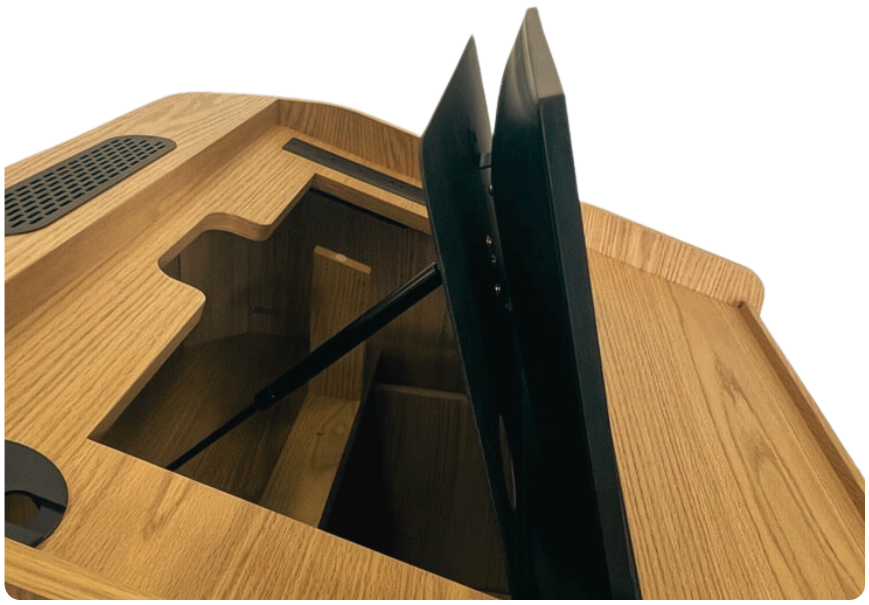
Integration-Friendly Furniture®

Since 1986

How Custom AV Furniture Solves Workplace Problems

Unlike off-the-shelf solutions, custom AV furniture is built around your specific equipment and environment. Whether you're outfitting a conference room, huddle space, training area, or AV classroom, every detail—rack space, ventilation, cable management, accessibility, finish—is thoughtfully planned to support how people use the space every day. Need to accommodate left- or right-handed users? Require ADA wheelchair access? Have limited square footage or unique architecture to work around? Custom designs take all of this into account, ensuring your technology integrates cleanly and your furniture enhances—not hinders—functionality.

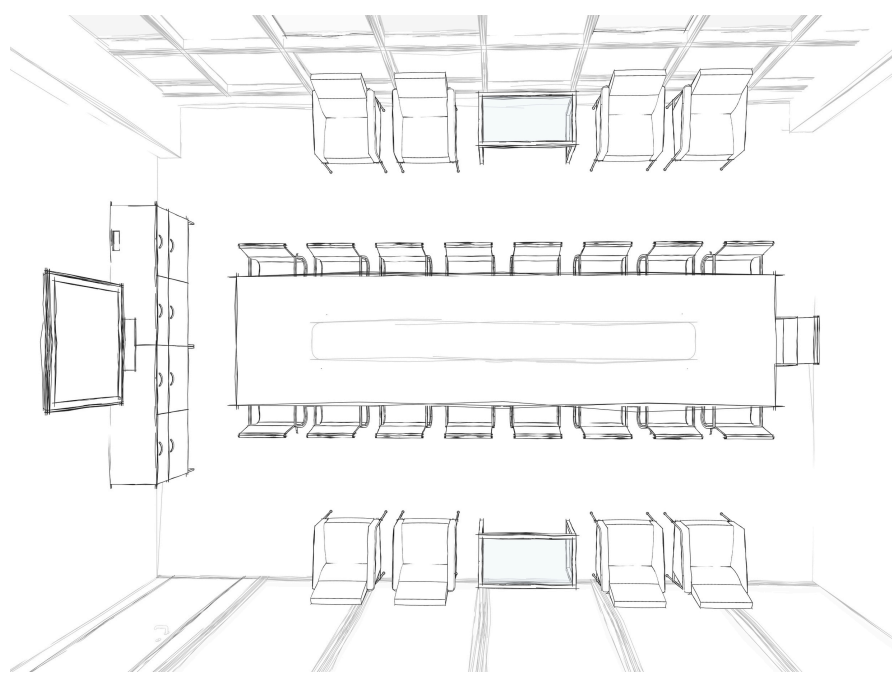
Equipment Fit & Function



Custom AV furniture is built around your gear. Good design ensures proper spacing, includes the right number of rack rails, provides adequate ventilation, and positions technician service panels exactly where you need them. But just as you design around the AV fit, don't forget about the function. Thinking ahead about mobility, left- or right-hand users, and height adjustability will set your furniture apart. Customize your AV furniture for both a perfect fit and optimal function.

Room Layout Challenges

Tight space? Odd corners? Sightline restrictions? Custom AV furniture adapts to your room, not the other way around. Standard, off-the-shelf products often fail to account for real-world constraints, particularly when working with detailed floor plans or compact environments. Whether it's a wedge-shaped desk for a control room or a low-profile credenza that tucks neatly beneath a display monitor for video conferencing, custom solutions are designed to match the scale of your space.



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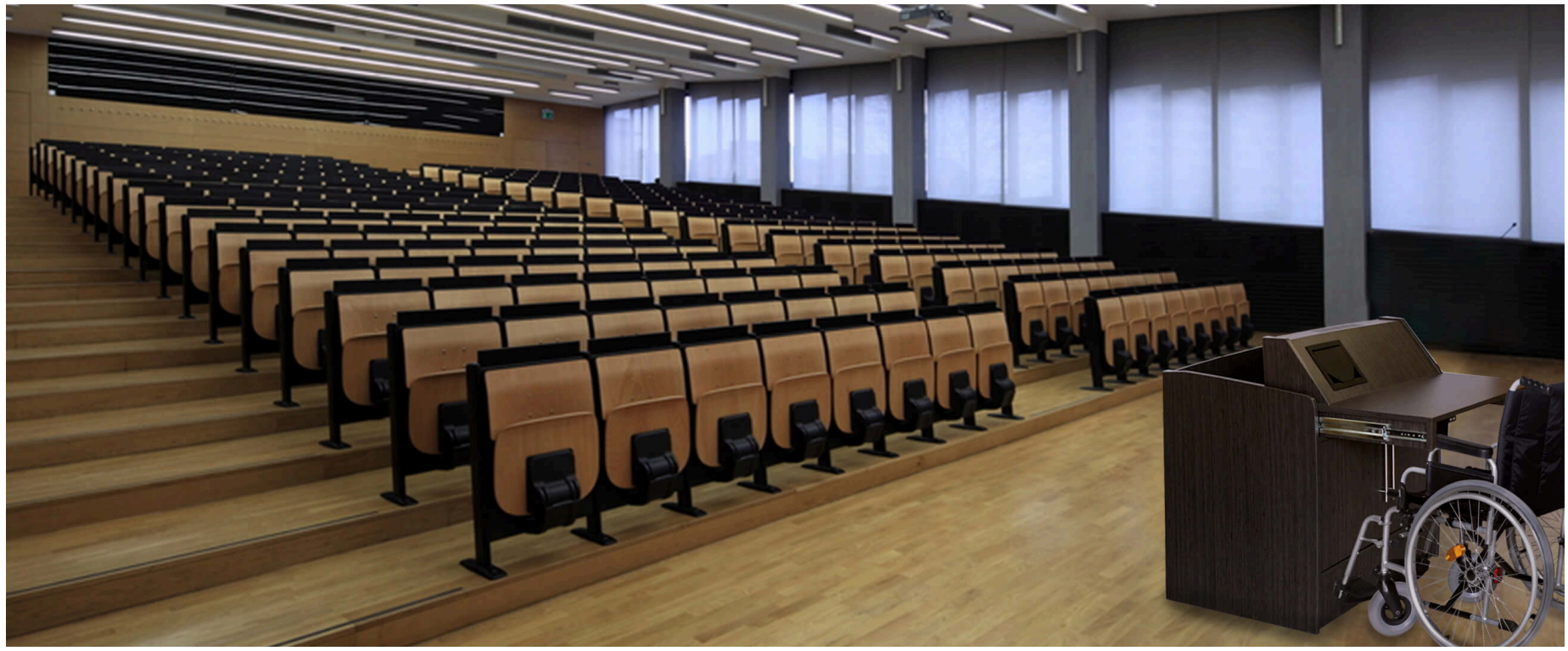

ADA & Accessibility

Don’t gamble on compliance. Designing employee work areas to be accessible from the start helps you avoid costly retrofits later—whether for current or future team members. Consider features like height adjustability, ADA wheelchair knee clearance, and proper reach ranges to ensure your furniture meets accessibility standards. Addressing these needs in the design phase ensures equal access for all users—without workarounds.

See ADA Lecterns Here

Aesthetic Integration

Architects and designers know that aesthetics are just as important as function. Custom AV furniture should support the design vision—not limit it. That’s why offering a wide range of finish options, including laminates, wood veneers, and budget-friendly melamine, allows designers to select materials that seamlessly blend with the surrounding architecture and interiors.

For projects that demand extra attention to detail, partnering with a true design-build manufacturer keeps control where it belongs: in the hands of the stakeholders. Partner with an experienced manufacturer to customize your solution and bring the vision to life—without compromise.

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Smart Investment Long-term performance, reliability, and fewer retrofits translate to a stronger return on investment.	**Control Over the Process** Stakeholders stay in charge of functionality, style, and budget when working with a true design-build partner.

Future-Proofing, Maintenance & Long-Term Value

Custom AV furniture is built not just for today's technology—but for tomorrow's too. Secure service panels, extra cable pathways, and flexible rack configurations make it easier to service and upgrade equipment over time. That means fewer disruptions, reduced labor costs, and a longer lifecycle for both the furniture and the technology it supports.

When you factor in better equipment protection, improved user experience, and fewer costly retrofits, custom furniture quickly proves its value. You're not simply buying a piece of furniture—you're investing in a solution that's built to evolve with your needs. That level of planning and performance is what turns a one-time purchase into a long-term return on investment.

Ready to get started! Contact Marshall Furniture today to customize a solution for your next project.

Contact Us

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